

Schedule

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| 9:00–9:15 | <u>Registration & Continental Breakfast</u> |
| 9:15–9:30 | <u>Meet the New Executive Officer</u> |
| 9:30–10:20 | <u>Tools for Planning Your Chapter's Future - Part I</u> <i>Use the DeMolay programs to build a more successful and dynamic Chapter, increase participation and drive membership. How to translate ideas to actions and increase your fulfillment as an Advisor?</i> |
| 10:20-10:30 | <u>Break</u> |
| 10:30-11:00 | <u>Community Service - A Part of the Community & Not Apart From It</u> <i>We are hearing from our members, Advisors, and parents that there is a need and an interest in expanding our service programs in a community. Community service increases community awareness of DeMolay and brings meaning and value to membership.</i> |
| 11:00-11:25 | <u>Why Ritual?</u> <i>What makes ritual important to DeMolay? Inspiring Members to take part</i> |
| 11:25-11:35 | <u>Break</u> |
| 11:35-12:15 | <u>Working with Councilors - Part I</u> <i>Working with Councilors to coordinate a successful term. How to motivate, lead, and instruct our members and help them build a better foundation for their term as Master Councilor. This program looks through their perspective and gives us valuable insights as to how our young men think, learn and lead.</i> |
| 12:15-1:15 | <u>Dinner</u> <i>Speaker Dad Rick Lavoie: DeMolay's Online Training for New Advisors</i> |
| 1:15-1:50 | <u>The Membership Paradigm - Part I</u> <i>Join in on an open discussion on membership. Is it numbers? Is it quality? How to present DeMolay properly to a young man, his parents, and his friends? How do the numbers look and what is our membership plan?</i> |
| 1:50-2:05 | <u>Discussion Break</u> |
| 2:05-2:45 | <u>The Membership Paradigm - Part II</u> <i>Missouri has a program, what is it and how does it work? The "elevator speech," tool or toy? The discussion continues.</i> |
| 2:45-3:30 | <u>Tools for Planning Your Chapter's Future - Part II</u> <i>Have a discussion about Leadership Training Conference held every summer for our young men aspiring to acquire leadership skills. What should we except from that program? What should the LTC Program to address? How to capitalize on the excitement that the program generates with our young men? How to harness that enthusiasm when the young men return to the Chapter?</i> |
| 3:30-3:45 | <u>Conclusion</u> |
| 4:15-6:00 | <u>Meet with the Executive Officer (by Appointment)</u> |

PMC-MSA

PAST MASTER COUNCILOR - MERITORIOUS SERVICE AWARD GUIDELINES

The Past Master Councilor's Meritorious Service Award (PMC-MSA) is an award given to a Past Master Councilor and his Chapter for service beyond the normal expectations. It is not simply a Past Master Councilor jewel, but indicates planning, execution and service that is extraordinary. Although the Master Councilor applies for and wears the award, it is a recognition of the entire Chapter.

The PMC-MSA was originated by the Founder of the Order of DeMolay, Dad Frank Sherman Land. The award was designed by him. Recognizing the tremendous advantage gained by the Master Councilor in having a pre-planned program for his term of office, he outlined the original qualifications. By following the outline of the award and doing the work to achieve it, you are assured a successful term. Not just for you as a Master Councilor, but for the Chapter as a whole.

Before your installation, you must:

- ✓ Prepare a term plan that includes all necessary events
 - See the MA DeMolay Initial Letter form for details
- ✓ Distribute the Term Plan to all of your Members and Advisors
- ✓ Memorize the required ritual
 - Opening, both degrees
 - Closing
 - Initiatory Degree – Master Councilor
 - DeMolay Degree Fourth Section – Master Councilor
- ✓ Set a Membership Goal with the assistance of the Advisory Council and MA DeMolay

Within ten (10) days of your installation, you must:

- ✓ Submit the MA DeMolay Initial Letter to the Director of Honors & Awards

Within ten (10) days of your successor's installation, you must:

- ✓ Submit your Final Letter to the State Director.
- ✓ **NOTE:** You may want to work on this letter, and each event as they happen, during your term of office, as each week progresses.

It is our intention that every Master Councilor and his Chapter should achieve the PMC-MSA. If you have any questions or concerns, please contact the State Director. We do not want any Master Councilor to fall short of achieving this award because of a misunderstanding of these guidelines.

Dad Will Currier
20 Cranberry Lane
Burlington, MA 01803
jdgmkt@gmail.com



Past Master Councilor Meritorious Service Award Application

Name in Full _____

Chapter _____ E-mail _____

Address _____

City _____ State _____ Zip Code _____

Please indicate the scheduled date(s) of the listed number of each of the following events:

Civic Service Project (1) _____

Fund-Raising Project (1) _____

Social Activity (1) _____

Athletic Activity (1) _____

Masonic Service Project (1) _____

DeMolay Visitations (3) _____

Indicate the scheduled date of the observance of Obligatory Days within your term:

Educational Day
(a day convenient to the Chapter) _____

Frank S. Land Memorial Day
(on or near November 8) _____

Day of Comfort
November or December _____

Patriot's Day
(February) _____

Devotional Day
(Sunday near March 16) _____

Parent's('s) Day
(May or June) _____

Government Day
(July) _____

NOTE: You may wish to use the Obligatory Days recommended by and/or scheduled by the State Master Councilor to satisfy these requirements.

Do you certify that you have learned all of the necessary ritual, and provided a copy of your term plan to all members and Advisors before your installation? _____

Indicate the number of new members you plan to initiate during your term of office. *(This goal should be set in consultation with your Advisory Council and Massachusetts DeMolay.)* _____

Dad Advisor Signature

Master Councilor Signature

Send this application, along with a complete copy of your term plan for your term of office, to:

Dad William Currier
20 Cranberry Lane
Burlington, MA 01803
781-273-1733
jdgmkt@gmail.com



★ ★ ★ ★ ★
DEMOLAY
MASSACHUSETTS



CHECK-LIST for PAST MASTER COUNCILOR MERITORIOUS SERVICE AWARD

PRIOR TO HIS INSTALLATION:

1) Memorize and show proficiency with MC ritual

DATE ACHIEVED

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ADVISOR SIGNOFF

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2) Present and distribute a printed planned program to all Advisors and Chapter Members. All events and dates planned for his term of office are to be listed in printed form.

3) Within ten days of installation, the MC must send a letter to the Executive Officer or his representative (Director of Honors & Awards). The letter must:

- a) State his intent to qualify for the PMC-MSA.
- b) State his plans for a successful term
- c) State that all Ritual work has been memorized.
- d) Include a copy of his printed term plan or program.
- e) Include any other information that may be important.
- f) Be countersigned by the Chapter Advisor.

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PRIOR TO COMPLETING HIS TERM, THE M. C. MUST FULFILL THE FOLLOWING:

1) Exemplify both degrees, along with his degree teams, from memory, at least once during his term of office.

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2) Initiate his pro-rate share of Chapter's membership goal during his term, or the Chapter must initiate its total Chapter membership goal during the year that begins with his installation.

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3) Hold at least one social, civic, Masonic Service, athletic and fund-raising activity in the Chapter.

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PMC - MSA Program, Continued

| | DATE ACHIEVED | ADVISOR SIGNOFF |
|---|----------------------|------------------------|
| 4) Observe each Obligatory Day that falls during his term of office. | | |
| 5) Establish a program that increases or maintains a high level of attendance at Chapter meetings. | | |
| 6) Submit all Form 10's, reporting new initiates during his term of office, to the Service & Leadership Center, with full payment, within 10 days following initiation. | | |
| 7) See that all of the Chapter's Annual Reports reach the Service & Leadership Center before the delinquent date, if the due date falls in his term. | | |

AT THE CLOSE OF HIS TERM:

| | | |
|---|--|--|
| 1) The Master Councilor must submit a letter to the Executive Officer, or the person designated to administer the program, summarizing his term and explaining the items listed previously. | | |
| 2) In the letter, he must analyze his program, explaining the results of each activity and any changes that were made. | | |
| 3) The final letter must contain a statement of confirmation from the Chapter Advisor and must be sent within 10 days of the end of the Master Councilor's Term. A copy of this checklist with signatures must be included. | | |

Massachusetts DeMolay wishes you well in this important undertaking, which will help your Chapter.
WE KNOW YOU CAN DO IT!





Past Master Councilor's Meritorious Service Award Final Letter Requirements

In your final letter, you must include the following:

- Explain if each of the required types of events were held as scheduled. For each event, include 1 to 2 sentences indicating what you did best in planning and/or what you would improve if you could plan the event again.
- Explain what was done to observe each Obligatory Day in your term.
- Indicate the dates of the three visitations to other Chapters. DeMolay Visitations are defined as three (3) or more members and one (1) or more advisor(s) attending a stated meeting or installation of officers of another chapter.
- Indicate if you met your initial membership goal.
 - If you did, explain any interesting strategies that helped you get new members, so we can share them with the rest of the state.
 - If you did not, explain what activities and plans were in place to help you meet the goal and why you think the goal was not met.
 - Not meeting the membership goal does not mean you are ineligible for the award. Your explanation of your efforts to achieve this goal, as well as the numbers brought in by your successor in office, will be used to help determine your eligibility.
- Indicate that you performed the Master Councilor's ritual for the Initiatory Degree and the Master Councilor's ritual for the Fourth Section of the DeMolay Degree, all from memory, at least once during your term of office.
 - This does not have to be done in your own chapter. You could perform these parts in a degree performed with other chapters, as part of a degree team, on a large class of candidates in a central location. The Executive Officer also reserves the chance to permit a Master Councilor to qualify if he has performed all of these parts in different settings, such as exemplify in in front of a Masonic body or as part of ritual competition. The Executive Officer is the only one who will determine is this will be permitted.
- Give your overall impression of your term as Master Councilor. Was it as successful as you hoped? What did you do well? What could you have done better? What advice would you give to your successor in office?
- **IMPORTANT:** Your Chapter's FORM 10's must be reported within ten days after initiation, and the Chapter's Annual Reports must reach DeMolay's Leadership & Service Center on time (if in your term).
- The signature of your Chapter Dad is required on your final letter.

The final letter should be submitted to:

Dad William Currier
20 Cranberry Lane
Burlington, MA 01803
jdgmkt@gmail.com

Community Service

Community Relations: A Part of the Community & Not Apart From It

Massachusetts DeMolay has the opportunity to engage with their local communities year round. Each Chapter can develop their reputation with their local municipality by organizing meaningful community involvement events.

Community service is voluntary work intended to help others. Masonic service is helping Masons help others, or helping Masons. These two are different, but it is important to participate in both community service and masonic service.

By getting involved you:

1. Help others!
2. Promote DeMolay as a positive and community focused organization.
3. Provide members a leadership opportunity through these projects
4. Past Master Councilor's Meritorious Service Award (PMC-MSA)
 - a. Requires a term plan that includes one Masonic service, civic service, social event, athletic event and fundraising activity.

Don't be shy! People and organizations **always need help!** These are examples for individual chapters to engage with the community, following the calendar of Obligatory Days.

October: My Government Day

The Chapter can coordinate with the local officials to have a visit from one elected representative in their community. Example: Mayor, City Council, State Representative, etc. This official will meet with the Chapter during or after their regularly scheduled meeting.

Participate in St. Jude's Play Live Program (create a page, play video games and collect donations for St. Jude's Hospital).

November: Frank S. Land Day

Frank S. Land day is designed to be a fundraising event, where the proceeds benefit a Masonic charity. The Chapter can host a yard sale at their local Masonic lodge. Each chapter will collect items from the regional Masonic families to execute a yard sale, proceeds will be donated to Shriner's Hospitals in Boston or Springfield, based on their region. Each region will visit the hospital they raised funds for and do a check presentation.

Additional Opportunities for Service: Volunteering at a food pantry, organizing a coat drive, raking leaves for elderly/community.

December: Day of Comfort

Chapters can volunteer at their local Nursing homes or food pantries.

Community Service

February: Patriot's Day

Each region/Chapter can host a First Responder's Breakfast. Any Police/Fire/EMS/Corrections official will receive a free pancake breakfast, other attendees will pay a fee. Proceeds will be given to support the local Police/Fire departments (K9 bullet proof vests, bullet proof vests, etc).

Additional Opportunity: Drop off bagels, donuts, coffee for on duty officials.

March: Devotional Day

In conjunction with each chapter's efforts, the Chapter can conduct a food drive at each location they spend Devotional Day.

April: Earth Day

Each Chapter can participate in the local municipality's efforts to clean the community or help with Lodge clean up/landscaping.

August/September: Educational Day

Organize a school supply drive supplies to assemble backpacks to donate to a local school.

Tips for success:

Focus on your local municipalities or where your members live.

Team up with nearby chapters, or motivate all of MA DeMolay.

Empower your members! Let them aim high with their term plans, but help them set S.M.A.R.T goals!

Questions? Email Autumn (a.hotaling8@gmail.com)

**DO WHAT
YOU CAN,
WHERE
YOU ARE,
WITH WHAT
YOU HAVE!**

(TEDDY ROOSEVELT)

Membership Summary

| CHAPTER | MEMBERS TODAY | MEMBERS 1 YEAR AGO | UPCOMING MAJORITIES | PROJECTED MEMBERSHIP |
|------------------------|---------------|--------------------|---------------------|----------------------|
| 17th District | 0 | 0 | 0 | 0 |
| Battle Green | 7 | 5 | 0 | 7 |
| Benjamin Franklin | 31 | 34 | 0 | 31 |
| David Allen Hill | 14 | 14 | 0 | 14 |
| DeMolay of Cape Cod | 23 | 23 | 0 | 23 |
| Gardner | 16 | 17 | 2 | 14 |
| Greater Boston | 8 | 4 | 0 | 8 |
| John Eliot | 33 | 33 | 1 | 32 |
| John G. Whittier | 15 | 17 | 2 | 13 |
| Lowell | 56 | 58 | 0 | 56 |
| Massachusetts At Large | 3 | 5 | 0 | 3 |
| Middleborough | 31 | 28 | 2 | 29 |
| North Shore | 5 | 6 | 1 | 4 |
| Old Colony | 12 | 12 | 1 | 11 |
| Phoenix | 24 | 17 | 0 | 24 |
| South Coastal | 34 | 40 | 3 | 31 |
| South Shore | 16 | 14 | 0 | 16 |
| Tekoa | 5 | 0 | 0 | 5 |
| Wakefield | 22 | 24 | 0 | 22 |
| Worcester | 32 | 34 | 3 | 29 |
| TOTAL | 387 | 385 | 15 | 372 |

2017 Majority Projections

| CHAPTER NAME | NEW MEMBERS REGISTERED | NEW MEMBERS INITIATED | MAJORITIES | NET GROWTH |
|---|------------------------|-----------------------|------------|------------|
| 17th District | 0 | 0 | 0 | 0 |
| Battle Green | 0 | 0 | 3 | -3 |
| Benjamin Franklin | 0 | 0 | 1 | -1 |
| David Allen Hill | 0 | 0 | 3 | -3 |
| DeMolay of Cape Cod | 0 | 0 | 5 | -5 |
| Gardner | 0 | 0 | 3 | -3 |
| Greater Boston | 0 | 0 | 0 | 0 |
| John Eliot | 0 | 0 | 7 | -7 |
| John G. Whittier | 0 | 0 | 2 | -2 |
| Lowell | 0 | 0 | 8 | -8 |
| Massachusetts At Large (Jurisdiction Staff) | 0 | 0 | 0 | 0 |
| Middleborough | 0 | 0 | 3 | -3 |
| North Shore | 0 | 0 | 0 | 0 |
| Old Colony | 0 | 0 | 0 | 0 |
| Phoenix | 0 | 0 | 3 | -3 |
| South Coastal DeMolay | 0 | 0 | 12 | -12 |
| South Shore | 0 | 0 | 2 | -2 |
| Tekoa | 0 | 0 | 0 | 0 |
| Wakefield | 0 | 0 | 2 | -2 |
| Worcester | 0 | 0 | 5 | -5 |
| TOTAL | 0 | 0 | 59 | -59 |


The Membership Paradigm
Part II

Elevator Speech



Agenda

- Value Proposition
- Positioning Statement
- Elevator Pitch
- Group Activity
- Self-Assessment



The Sales Pitch Paradigm



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graph LR; A[Value Proposition] --> B[Positioning Statement]; B --> C[Elevator Pitch]
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Value Proposition

- What is it?
 - What we provide to our Chapter members.
 - It is what makes them join, and makes them stay
 - It doesn't change
 - Unless you do!



Positioning Statement

- What is it?
 - Other organizations offer similar value.
 - This is what helps us define our place in the overall marketplace.
 - Why is our organization the best?
 - It has a formula!



Positioning Statement

For *(target market)*, *(product/service)* is the *(unique important claim)* among all *(competitive framework)* because *(reasons why this is true)*.



Positioning Statement

For *young men*, DeMolay is the *best organization for character development* because *it emphasizes respect for the golden rule, offers leadership opportunities, and connects young men with great mentors.*



Elevator Pitch

- What is it?
 - Combines the best of the value proposition and the positioning statement
 - Of the three, it's the one that changes based on your target audience
 - It should be used in the context of a larger conversation
 - Our job is to make our kids more comfortable approaching others with these pitches!



Elevator Pitch - Examples

- For a Parent
 - DeMolay is a leadership development organization that offers scholarships, mentorship, and a great network.
- For a Friend
 - My DeMolay Chapter is awesome because we have great events like X,Y,Z
 - Do you like X? My DeMolay Chapter does X with kids from all over and we're the best at it. Want to check it out?

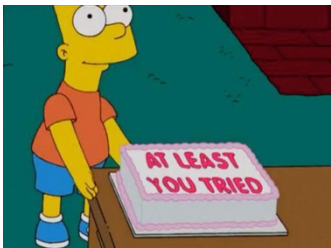


Group Activity

- Work with Advisors from your Chapters on a list of different elevator pitches your kids could use



Group Activity



Self Assessment

- Using the sheet in your book, write down:
 - Three things you learned
 - Two questions you still have
 - One thing you want to learn more about some other time





Elevator Speech

Three Things I Learned:

1.) _____

2.) _____

3.) _____

Two Questions I Still Have

1.) _____

2.) _____

One Thing I Want to Learn More About

1.) _____



| Sunday – August 14, 2016 | | | Precept of the Day: Comradeship | |
|--------------------------|-----------------|--|---------------------------------|--------------|
| Time | Who's Attending | What's Going On | Instructors | |
| 1:00 PM | All | Registration | | |
| 3:00 PM | All | Orientation | Dad Gerrish | |
| 3:30 PM | | Chapter Meeting | Chapter Dads | |
| | | LTC Scavenger Hunt | Dad Earle | |
| 6:00 PM | | Dinner | | |
| 7:00 PM | All | Ice Breaker | Dad Trofatter | Dad Sheffler |
| 7:30 PM | Basic Skills | Program Introduction | Dad Demoranville | Mom Stauff |
| | MC Skills | Program Introduction | Dad Lavoie | |
| | JOs | Program Introduction Caring and Feeding of DeMolays at Camp | Dad DeFronzo | Dad Stauff |
| 8:00 PM | Basic Skills | Appearance and Personal Hygiene | Mom Stauff | Dad Prescott |
| | MC Skills | Decorum and Conduct | Dad Demoranville | |
| | JOs | Duties and Responsibilities within your Jurisdiction Fraternal Relations | Dad Stauff | Dad DeFronzo |
| 8:30 PM | | Egg Drop Challenge | Dad Earle | |
| 8:45 PM | | Egg Drop Challenge Building by Chapter | Chapter Dads | |
| 9:30 PM | All | What is Leadership | Dad DeFronzo | All |
| 10:15 PM | All | Team Building Exercises | Dad Trofatter | All |
| 11:15 PM | | Return to Cabin/Lights Out | | |
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| Monday – August 15, 2016 | | | Precept of the Day: Courtesy | |
|--------------------------|--------------------|---|------------------------------|------------------|
| Time | Who's Attending | What's Going On | Instructors | |
| 7:45 AM | All | Breakfast | | |
| 8:40 AM | | Chapter Opening | JO's | |
| 9:00 AM | All | Ropes Course | Dad Earle | All |
| 11:00 AM | Basic | Basic Orientation | Dad DeFronzo | Mom Stauff |
| | MC Skills | Membership | Dad Prescott | Dad Demoranville |
| | JOs | Communications & Publications | Dad Lavoie | Dad Rooney |
| 11:30 AM | Basic | The Importance of Membership | Dad Demoranville | Dad Prescott |
| | MC Skills | Show Me the Money | Mom Stauff | Dad Stauff |
| | Jos | Time Management | Dad Rooney | Dad DeFronzo |
| 12:00 PM | | Chapter Meeting Election of the Master Councilor | Chapter Dads | |
| 12:15 PM | | Lunch | | |
| 1:00 PM | | Athletics | Dad Earle | Dad Sheffler |
| 4:00 PM | | Free Time | | |
| 5:00 PM | | Chapter Study Hall | Chapter Dads | |
| 6:00 PM | | Dinner | | |
| 7:00 PM | Membership | Defining the Product – How to Sell DeMolay | Dad Demoranville | Dad Ferenczy |
| | Event Planning | Brainstorming Session | Dad Prescott | Dad Stauff |
| | Communications | What are Communications | Dad Rooney | Dad Lavoie |
| | Chapter Leadership | Characteristics of a Leader | Dad DeFronzo | Dad Birdsall |
| 7:30 PM | All | Membership Obstacles | Dad Trofatter | All |
| 8:30 PM | | Break | | |
| 8:45 PM | All | Chapter Study Hall | Chapter Dads | |
| 9:30 PM | Membership | Prospect Parties & Other Approaches | Dad Demoranville | Dad Ferenczy |
| | Event Planning | Looking at the Details | Dad Stauff | Dad Prescott |
| | Communications | Internal Chapter Communications | Dad Lavoie | Dad Rooney |
| | Chapter Leadership | Working by Committee | Dad Birdsall | Dad DeFronzo |
| 10:15 PM | Degree Cast | DeMolay Degree Rehearsal | Dad Earle | Dad Sheffler |
| | Newspaper Staff | Newspaper Staff Meeting | Dad Lavoie | Dad Rooney |
| | DeMolays | Preparation for Closing | Dad Demoranville | Dad Ferenczy |
| 11:15 PM | All | Return to Cabins/Lights Out | | |



| Tuesday – August 16, 2016 | | | Precept of the Day: Fidelity | |
|---------------------------|--------------------|---|------------------------------|------------------|
| Time | Who's Attending | What's Going On | Instructors | |
| 7:45 AM | All | Breakfast | | |
| 8:40 AM | | Chapter Opening | | |
| 9:00 AM | Basic | DeMolay History | Dad Demoranville | Dad Sheffler |
| | MC Skills | Public Speaking Overview | Dad Prescott | Dad Ferenczy |
| | JOs | Public Speaking I | Dad Lavoie | Dad Rooney |
| 9:45 AM | Basic | Roles & Responsibilities in a Chapter | Mom Stauff | Dad Stauff |
| | MC Skills | Preparing and Presenting Ritual | Dad Demoranville | Dad Birdsall |
| | JOs | Public Speaking II | Dad Rooney | Dad Lavoie |
| 10:30 AM | Basic | Chapter Operations | Dad Stauff | Mom Stauff |
| | MC Skills | How to Run a Meeting/Meeting Mastery | Dad DeFronzo | Dad Prescott |
| | JOs | Public Speaking III | Dad Lavoie | Dad Rooney |
| 11:15 AM | All | Chapter Meeting & Study Hall | Chapter Dads | |
| 12:15 PM | | Lunch | | |
| 1:00 PM | | Athletics | Dad Earle | Dad Sheffler |
| 4:00 PM | | Free Time | | |
| 5:00 PM | | Chapter Time | Chapter Dads | |
| 6:00 PM | | Dinner | | |
| 7:00 PM | Membership | Planning the Traditional Prospect Party | Dad Demoranville | Dad Ferenczy |
| | Event Planning | Budgeting | Dad Stauff | Dad Prescott |
| | Communications | Elevator Speech | Dad Rooney | Dad Lavoie |
| | Chapter Leadership | Working with the Advisory Council | Dad DeFronzo | Dad Birdsall |
| 7:45 PM | Membership | Getting People to Your Prospect Party | Dad Ferenczy | Dad Demoranville |
| | Event Planning | Fundraising | Dad Prescott | Dad Stauff |
| | Communications | Elevator Speech - Lab | Dad Lavoie | Dad Rooney |
| | Chapter Leadership | Making Small Chapters Work | Dad Birdsall | Dad DeFronzo |
| 8:30 PM | All | Break | | |
| 8:45 PM | | JO - Public Speaking IV | All | |
| 9:30 PM | All | Nickel Auction | | All |
| 10:15 PM | Degree Cast | DeMolay Degree Rehearsal | Dad Earle | Dad Sheffler |
| | Newspaper Staff | Newspaper Staff Meeting | Dad Rooney | Dad Lavoie |
| | DeMolays | Service Project Lab | Dad Stauff | Dad Birdsall |
| 11:15 PM | All | Return to Cabins/Lights Out | | |
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| Wednesday – August 17, 2016 | | | Precept of the Day: Cleaness | |
|-----------------------------|-----------------|---------------------------------------|------------------------------|------------------|
| Time | Who's Attending | What's Going On | Instructors | |
| 7:45 AM | All | Breakfast | | |
| 8:40 AM | All | Chapter Opening | | |
| 9:00 AM | Basic Skills | Basic Communication | Mom Stauff | Dad Demoranville |
| | MC Skills | Motivation Members to Learn Ritual | Dad Prescott | Dad Birdsall |
| | Jos | JO Event Planning I | Dad Rooney | Dad Farmer |
| 9:30 AM | Basic Skills | Preparing and Presenting Ritual | Dad Birdsall | Dad DeFronzo |
| | MC Skills | What to do? (Typical Types of Events) | Dad Stauff | Dad Demoranville |
| | JOs | JO Event Planning II | Dad Rooney | Dad Farmer |
| 10:00 AM | Basic Skills | Online Brotherhood | Dad Lavoie | Mom Stauff |
| | MC Skills | Making Your Chapter Unique | Dad Demoranville | Dad Sheffler |
| | JOs | JO Event Planning III | Dad Rooney | Dad Farmer |
| 10:30 AM | Basic Skills | Public Speaking - Overview | Dad Stauff | Dad Birdsall |
| | MC Skills | Communications & Publications | Dad DeFronzo | Dad Prescott |
| | JOs | JO Event Planning IV | Dad Rooney | Dad Farmer |
| 11:00 AM | All | Kickball with Camp Arrowhead | All | |
| 11:45 AM | All | Chapter Meeting (If Time Allows) | Chapter Dads | |
| 12:15 PM | All | Lunch | | |
| 1:00 PM | All | Athletics | Dad Earle | Dad Sheffler |
| 4:00 PM | All | Free Time | | |
| 5:00 PM | All | Special Program | | |
| 6:00 PM | All | Dinner | | |
| 7:00 PM | All | Chapter Study Hall | Chapter Dads | |
| 8:00 PM | All | JO Special Program | Dad Farmer | All |
| 9:30 PM | Degree Cast | DeMolay Degree Rehearsal | Dad Earle | Dad Sheffler |
| | Newspaper Staff | Newspaper Staff Meeting | Dad Lavoie | Dad Gerrish |
| | DeMolays | Preparation for Closing | Dad Demoranville | Dad Ferenczy |
| 11:15 PM | All | Lights Out | | |



| Thursday – August 18, 2016 | | Precept of the Day: Reverence For Sacred Things | | |
|----------------------------|--------------------|---|------------------|--------------|
| Time | Who's Attending | What's Going On | Instructors | |
| 7:45 AM | All | Breakfast | | |
| 8:40 AM | | Chapter Opening | | |
| 9:00 AM | Basic Skills | Honors & Awards | Dad Demoranville | Dad Birdsall |
| | MC Skills | Online Brotherhood | Dad Lavoie | Dad Prescott |
| | JOs | Management Meeting | Dad Rooney | Dad Farmer |
| 9:45 AM | All | Youth Protection | Dad DeFronzo | Dad Gerrish |
| 10:30 AM | All | DeMolay Heptathlon | Dad Earle | All |
| 12:00 PM | | Chapter Meeting | Chapter Dad | |
| 12:15 PM | All | Lunch | | |
| 1:00 PM | | Athletics | Dad Earle | Dad Sheffler |
| 4:00 PM | | Free Time | | |
| 5:00 PM | | Chapter Study Hall | Chapter Dads | |
| 6:00 PM | | Dinner | | |
| 7:00 PM | Membership | Running the Prospect Party | Dad Ferenczy | Dad Gerrish |
| | Event Planning | Advisory Council Roles | Dad Stauff | Dad Prescott |
| | Communications | Communicating Outside the Chapter | Dad Rooney | Dad Lavoie |
| | Chapter Leadership | Creating an Agenda | Dad Birdsall | Dad DeFronzo |
| 7:30 PM | Membership | Orientation & Retention | Dad Gerrish | Dad Ferenczy |
| | Event Planning | Planning for the Advisory Council Pitch | Dad Prescott | Dad Stauff |
| | Communications | Taking Communications Online | Dad Lavoie | Dad Rooney |
| | Chapter Leadership | Mock Meeting | Dad DeFronzo | Dad Birdsall |
| 8:00 PM | Membership | Avoiding the Boom/Bust Cycle | Dad Ferenczy | Dad Gerrish |
| | Event Planning | Advisory Council Pitch | Dad Stauff | Dad Prescott |
| | Communications | Taking Communications Online - Lab | Dad Rooney | Dad Lavoie |
| | Chapter Leadership | Training Your Replacement | Dad Birdsall | Dad DeFronzo |
| 8:30 PM | All | Break/Prep for Chapter Skits | | |
| 9:00 PM | All | Chapter Skits | Mom Stauff | All |
| 9:30 PM | | DeMolay Stump Trivia | Dad Lavoie | All |
| 10:30 PM | Degree Cast | DeMolay Degree Rehearsal | Dad Earle | Dad Sheffler |
| | Newspaper Staff | Newspaper Staff Meeting | Dad Lavoie | Dad Rooney |
| | DeMolays | Service Project Lab | Dad Stauff | Dad Birdsall |
| 11:30 PM | All | Return to Cabins/Lights Out | | |



| Friday – August 19, 2016 | | | Precept of the Day: Patriotism | |
|--------------------------|-----------------|----------------------------------|--------------------------------|--------------|
| Time | Who's Attending | What's Going On | Instructors | |
| 7:45 AM | All | Breakfast | | |
| 8:40 AM | All | Chapter Opening | | |
| 9:00 AM | Basic Skills | Civic & Masonic Service | Dad Farmer | Dad Sheffler |
| | MC Skills | Who are the Masons? | Dad Prescott | Dad Birdsall |
| | JOs | Chapter Membership Programs | Dad Rooney | Dad Stauff |
| 9:30 AM | Basic Skills | Who are the Masons? | Dad Birdsall | Dad Prescott |
| | MC Skills | Civic & Masonic Service | Dad Farmer | Dad Sheffler |
| | JOs | Advisors & Parents | Dad Stauff | Dad Rooney |
| 10:00 AM | Basic Skills | RD/LCC Lab | Dad Farmer | Mom Stauff |
| | MC Skills | Term Planning Lab | Dad Lavoie | Dad Birdsall |
| | JOs | Assisting with Term Planning Lab | | |
| 12:00 PM | All | Chapter Meeting | Chapter Dads | |
| 12:15 PM | All | Lunch | | |
| 1:00 PM | All | Athletics | Dad Earle | Dad Sheffler |
| 4:00 PM | All | Free Time | | |
| 5:30 PM | All | Community Service Activity | | |
| 6:00 PM | All | Dinner | | |
| 7:00 PM | Degree Cast | DeMolay Degree Rehearsal | Dad Earle | Dad Sheffler |
| | Newspaper Staff | Newspaper Staff Meeting | Dad Lavoie | Dad Rooney |
| | DeMolays | Preparation for Closing | Dad Ferenczy | Dad Birdsall |
| 8:30 PM | | Break | | |
| 8:50 PM | All | DeMolay Degree | All | |
| 9:30 PM | All | Rededication Ceremony | All | |
| 10:00 PM | | Final Chapter Meeting | Chapter Dads | |
| 11:00 PM | | Lights Out | | |



| Saturday – August 20, 2016 | | | Precept of the Day: Filial Love | |
|----------------------------|-----------------|-------------------------------|---------------------------------|--|
| Time | Who's Attending | What's Going On | Instructors | |
| 8:00 AM | All | Breakfast | | |
| 8:40 AM | All | LTC Recap | | |
| 9:00 AM | All | LTC Closing Ceremony | | |
| 9:15 AM | All | Return to Reality | Dad Stauff | |
| 9:35 AM | All | Chapter Time | | |
| 9:55 AM | All | Cabin Clean Up and Packing | | |
| 10:30 AM | All | Depart for Home - Travel Safe | | |
| 11:30 AM | Staff | Annual Staff Banquet | | |



Leadership Training Conference

Region One DeMolay Leadership Training Conference Questionnaire

Name: _____

Chapter: _____

Chapter Role: _____

Has your Chapter sent members to LTC in the last two years?

- a. Yes
- b. No
- c. I don't know

If not, why? _____

If yes, why? _____

What were your expectations of LTC prior to sending your DeMolays? Were those expectations met?

What are your Chapter's needs (other than Membership)?

Leadership Training Conference

What is currently not being taught at LTC that you think should be?

Have you seen your DeMolays using their LTC binder back in your Chapter?

- a. Yes
- b. No

Are the term plans created at LTC useful?

- a. Yes
- b. No

If no, how can we improve?

Do your DeMolays talk about their LTC experiences with the other members of your Chapter?

Anything else you want to LTC Staff to know?

Thank you for taking the time to fill this out. We truly appreciate all your hard work for DeMolay!